



# CHILE CALIFORNIA

CONSERVATION  
CONFERENCE

MON-THUR

9.25-9.28  
2017



SONOMA COUNTY, CALIFORNIA



## ELISA CORCUERA VLIEGENTHART

1972 - 2017

**Elisa should be at this conference.** Fifteen years ago she was one of the principal organizers of the first Chilean Congress on Private Land Conservation. She co-founded and led ASI Conserva Chile, an association of private protected lands. Elisa was a journalist, planner, and author of both children's books and scientific articles. One of her proudest achievements was the creation with her parents (biology professor Luis Corcuera of Universidad de Concepción and her mother, Anita Vliegenthart, a pioneering environmental educator) of Parque Katalapi, a 60 acre preserve in northern Patagonia dedicated to scientific research, environmental education and conservation. Elisa lived a life of considerable achievement, but the reason her absence is felt so acutely is the way she lived her too short life - with curiosity, energy, courage, generosity, a sense of wonder, and beauty and moments of great joy. This Chile California Conservation Conference is dedicated to the memory of Elisa Corcuera Vliegenthart.

**Elisa debería estar presente con nosotros en esta conferencia.** Hace quince años, ella fue una de las principales organizadoras del primer Congreso Chileno de Conservación de Tierras Privadas. Fue co-fundadora y directora de ASI Conserva Chile, una asociación de terrenos privados protegidos. Elisa fue periodista, planificadora, y autora de libros infantiles y artículos científicos. Uno de sus logros más importantes y personalmente más gratificantes fue la creación, junto con sus padres (Luis Corcuera; profesor de biología en la Universidad de Concepción, y su madre, Anita Vliegenthart; pionera en educación ambiental) del Parque Katalapi. Esta reserva de 24 hectáreas en el norte de la Patagonia, está dedicada a la investigación científica, la educación ambiental, y a la conservación. A lo largo de una corta vida, Elisa alcanzó muchos logros, pero la razón por la que su ausencia se siente hoy tan profundamente es por la forma en que vivió; con curiosidad, con energía, con valentía y generosidad. Extrañamos su manera de ser, su capacidad de asombro y los momentos de gran alegría que compartimos con ella. Este congreso de conservación entre Chile y California está dedicado a la memoria de Elisa Corcuera Vliegenthart.



## OFFICE OF THE GOVERNOR

September 25, 2017

### *Chile California Conservation Exchange*

Welcome to the Chile California Conservation Exchange conference in Sonoma County, California.

California and Chile have much in common including our beautiful and varied landscapes. Chile and California also face shared challenges presented by climate change and the protection of our lands help combat its effects.

California welcomes collaboration with partners in Chile for the benefit of our current and future generations.

On behalf of the State of California, I thank you for your commitment to land conservation and the fight against climate change.

Sincerely,

  
EDMUND G. BROWN JR.

# WELCOME TO THE CHILE-CALIFORNIA CONSERVATION EXCHANGE

**Inspired by the gorgeous symmetry** of the mountain, valley and coastal landscapes of Chile and California (ok, Patagonia may stand alone) and by parallel efforts to protect and restore these landscapes the Chile California Conservation Exchange is an effort to advance land conservation in Chile and California and to connect Chilean and Californians working to protect land.

This initial conference will bring about 20 Chilean conservation leaders (legislators, lawyers, landowners, and NGOs) to Sonoma County, California for 3 1/2 days of meetings with California counterparts under the auspices of the California Council of Land Trusts in order to:

- Gather ideas that may be useful in implementing Chile's recently passed *Derecho Real de Conservación* legislation by looking at varieties of conservation easements and other land protection tools
- Gather ideas that may be useful in developing funding mechanisms and economic incentives for public and private land protection in Chile including tax law changes to advance conservation philanthropy
- Learn about the range and capabilities of land trusts and public agencies in California,

- Compare climate change strategies, land protection incentives, laws, institutions and practices between Chile and California, and
- Inform Californians about the conservation opportunities and innovations taking place in Chile.

As a continuing part of the project, in late January 2018 a number of the California participants in this first conference will travel to Chile to advance the discussions initiated in California. This second meeting will be separate from, but scheduled in coordination with the Second Congress of the International Land Conservation Network, a project of the Lincoln Institute for Land Policy,

The Chile California Conservation Exchange is intended to:

- Help build more robust laws, practices and institutions for the conservation and protection of private land for public benefit in Chile,

- Expose California conservation leaders to conservation innovations taking place in Chile, and
- Lay the groundwork for ongoing, mutually rewarding collaborations among conservation leaders engaged in the protection of private and public land in Chile and California.

Many people contributed their time and ideas to make this conference possible including all the participants. The initial organizing group consisted of David Tecklin, Francisco "Pancho" Solis, Roberto Peralta, and Ralph Benson. Special thanks to Tomas McKay, to Ane Deister and Kimberly Cox at the California Council of Land Trusts and to Laura Johnson, Jim Levitt, Emily Myron and Isabel Gambil at the International Land Conservation Network. Jenny Miller provided catalytic support at the outset. The conference would not be possible without the support of our generous funders.

# BIENVENIDO AL INTERCAMBIO CHILE-CALIFORNIA PARA LA CONSERVACIÓN

**Inspirado por la impresionante simetría** de los paisajes montañosos, valles, y costas de Chile y California (aunque sí, la Patagonia es una región única) y por los esfuerzos en paralelo para proteger y restaurar estos paisajes, se forma el Intercambio Chile-California para la Conservación. Esta iniciativa es un esfuerzo unificado para promover la conservación de la naturaleza en estos dos lugares y para conectar a chilenos y californianos que trabajan para proteger las tierras públicas y privadas.

La conferencia inicial reunirá a unos 20 líderes chilenos de la conservación (legisladores, abogados, representantes de iniciativas privadas, y de ONGs) con sus contrapartes californianas en el condado de Sonoma, California, durante tres días y medio de reuniones bajo los auspicios del California Council of Land Trusts (Consejo de Entidades de Legado de Tierras de California) con la meta de:

- Recopilar ideas que puedan ser útiles para la implementación del Derecho Real de Conservación, legislación recientemente aprobada por Chile, al examinar diversos casos de servidumbre ecológica y otras herramientas ya existentes para proteger las tierras públicas y privadas.
- Recopilar ideas que puedan ser útiles en el desarrollo de mecanismos de financiamiento e incentivos económicos para la protección de las tierras públicas y privadas en Chile, incluyendo potenciales cambios a leyes tributarias para facilitar la conservación.
- Aprender sobre el alcance y las capacidades de los land trusts y los organismos públicos en California.

- Comparar las estrategias para enfrentar el cambio climático, los incentivos para la protección de tierras, y las leyes, instituciones y prácticas relevantes en Chile y California.
- Informar a los californianos sobre las oportunidades e innovaciones de conservación que se están llevando a cabo en Chile.

Como continuación de este proyecto, varios de los californianos que participarán en esta primera conferencia también viajarán a Chile en enero del 2018 para continuar con las conversaciones iniciadas en California. Esta segunda reunión es independiente pero organizada en coordinación con el Segundo Congreso de la Red Internacional de Conservación de Tierras, un proyecto del Lincoln Institute for Land Policy.

El Intercambio Chile-California para la Conservación tiene como objetivo

- Ayudar a elaborar políticas, prácticas, e instituciones robustas para promover la conservación y protección de tierras privadas para el beneficio público en Chile,

- Presentar a los líderes en la conservación de California las innovaciones de conservación que se están llevando a cabo en Chile, y
- Establecer las bases para una colaboración continua y en beneficio mutuo, entre los líderes de la conservación dedicados a la protección de tierras privadas y públicas en Chile y California.

Muchas personas contribuyeron su tiempo e ideas para realizar esta conferencia, incluyendo todos los participantes. El grupo organizador inicial está constituido por David Tecklin, Francisco "Pancho" Solís, Roberto Peralta, y Ralph Benson. Agradecemos especialmente a Tomas McKay, Ane Deister y Kimberly Cox del California Council of Land Trusts, y a Laura Johnson, Jim Levitt, Emily Myron e Isabel Gambil de International Land Conservation Network por su colaboración. Agradecemos a Jenny Miller por su apoyo catalítico desde el principio. Y por supuesto, sin el apoyo generoso de nuestros patrocinadores, esta conferencia no hubiese sido posible.

# AGENDA

## MONDAY, SEPTEMBER 25

<b>10:00-12:00</b>	Flights arrive from Santiago Arrangements will be made for rides to the Sheraton Hotel in Petaluma
<b>2:00-3:30</b>	Check in and registration
<b>3:30</b>	Gather in the Pelican Meeting Room
<b>3:30-3:45</b>	<b>WELCOME</b> - INTRODUCTIONS/OVERVIEW OF THE CONFERENCE/GOALS <b>LINUS EUKEL</b> , <i>Chair, California Council of Land Trusts</i> <b>RALPH BENSON</b> , <i>Conference Co-organizer</i> <b>DAVID TECKLIN</b> , <i>Senior Advisor to the Pew Charitable Trusts in Chile</i>
<b>3:45-4:00</b>	<b>REMEMBERING ELISA CORCUERA Vliegenthart</b> Francisco "Pancho" Solis, <i>Director, Pew Chilean Patagonia Program</i>
<b>4:00-5:15</b>	<b>OVERVIEW OF LAND CONSERVATION IN CALIFORNIA</b> <b>SAM SCHUCHAT</b> , <i>Executive Officer, California Coastal Conservancy</i> <b>DEB CALLAHAN</b> , <i>Executive Director, Bay Area Open Space Council</i> <b>CHARLES LESTER</b> , <i>Institute of Marine Sciences, UC Santa Cruz</i>
<b>5:15-5:30</b>	<b>INTRODUCTION TO SONOMA COUNTY</b> <b>DAVE KOEHLER</b> , <i>Executive Director, Sonoma Land Trust</i>
<b>5:45-8:00</b>	<b>RECEPTION AND BUFFET DINNER</b> IN THE MARINA OVERLOOK ROOM <b>BRIEF WELCOMING REMARKS</b> <b>DAVID RABBITT</b> , <i>Sonoma County Supervisor</i> <b>ENRIQUE BARRIGA</b> , <i>Consul General of Chile in San Francisco</i> <b>LOVELL "TU" JARVIS</b> , <i>Chair of the Board, Chile California Council</i> <b>KEYNOTE CLIMATE CHANGE</b> - CALIFORNIA'S COMMITMENT TO THE PARIS ACCORDS <b>MARK HERTSGAARD</b> , <i>Environment correspondent for The Nation magazine and the author of many books, including Earth Odyssey and HOT.</i>



PARQUE KATALAPI / PHOTO COURTESY LUIS CORCUERA



THE JENNER HEADLANDS ABOVE THE RUSSIAN RIVER / PHOTO BY STEPHEN JOSEPH

## TUESDAY, SEPTEMBER 26

8:00-9:00	Breakfast buffet in the Snowy Egret Room
9:00- 9:15	Gather in the Snowy Egret Room
9:00-9:20	<b>THE INTERNATIONAL LAND CONSERVATION NETWORK - LAND TRUSTS</b> LAURA JOHNSON, <i>Executive Director, International Land Conservation Network and Chair of the Board of the Land Trust Alliance</i>
9:15-10:00	<b>OVERVIEW OF LAND CONSERVATION IN CHILE</b> VICTORIA ALONSO, <i>President, Fundación Tierral Austral</i> DAVID TECKLIN, <i>Senior Advisor to the Pew Charitable Trusts in Chile</i>
10:00-10:10	<b>A LEGISLATOR'S PERSPECTIVE</b> ALPHONSO DE URRESTI, <i>Senator, Los Rios region, Chile</i>
10:10-10:40	<b>THE TOMPKINS LEGACY</b> HERNÁN MLADINIC, <i>Executive Director, Fundación Pumalín</i>
10:40-11:20	<b>CONSERVATION EASEMENTS</b> HARRY POLLACK, <i>General Counsel, Save the Redwoods</i> NELSON LEE, <i>Attorney, Former General Counsel, The Trust of Public Land</i>
11:20	Bus/carpool from the Hotel to the Sears Point Baylands Center (20 minutes)
11:45-1:30	Lunch at the Baylands Center <b>TALK ON THE HISTORY OF SAN FRANCISCO BAY WITH A WALK ON THE BAY TRAIL AT THE SEARS POINT RESTORATION PROJECT</b> DAVID LEWIS, <i>Executive Director, Save the Bay</i> JULIAN MEISLER, <i>Sears Point Program Manager, Sonoma Land Trust</i>

<b>1:30</b>	Bus/carpool from Sears Point back to Hotel in Petaluma
<b>2:00-2:30</b>	<p><b>THE PROMISE OF THE DERECHO REAL DE CONSERVACIÓN</b>  Conservation Easements Compared/How Will the DRC Advance Private Land Conservation in the Public Interest  <b>JAIME UBILLA</b>, <i>Professor of Law, Founder - Centro de Derecho de Conservación</i>  <b>FRANCISCO “PANCHO” SOLIS</b>, <i>Director, Pew Chilean Patagonia Program</i>  <b>HARRY POLLACK</b>, <i>General Counsel, Save the Redwoods</i>  <b>NELSON LEE</b>, <i>Attorney, Former General Counsel, The Trust of Public Land</i></p>
<b>2:30-4:15</b>	<p><b>CASE STUDIES</b> for the Use (or Not) of the <i>Derecho Real de Conservación</i>  <b>TOMAS MCKAY</b>, <i>Moderator</i></p> <ul style="list-style-type: none"> <li>• <b>Pichimahuida</b>  Pichimahuida, an 800 ha private protected area in the Leones Valley, Aysén, Chile that is the site of an extensive forest restoration effort  <b>ELENA SOBAKINA</b></li> <li>• <b>La Bella Eco-Aldea</b>, a 50 ha community project in Maule Region.  <b>JAIME UBILLA</b></li> <li>• <b>The Valdivian Coastal Reserve</b>, a 50,000 ha private reserve in the coastal range of Los Rios Region.  <b>VICTORIA ALONSO</b>, <i>Templado</i>  <b>ENRIQUE CRUZ</b>, <i>Executive Director, FORECOS</i></li> </ul>
<b>4:30-5:00</b>	Bus/car pool from Hotel to Glen Oaks Ranch in the Sonoma Valley (40 minutes)
<b>5:00-8:00</b>	<p><b>RECEPTION AND DINNER HOSTED BY SONOMA LAND TRUST</b>  <b>DAVE KOEHLER</b>, <i>Executive Director, Sonoma Land Trust</i></p>
<b>8:00</b>	Bus/ car pools return to Hotel

## WEDNESDAY, SEPTEMBER 27

<b>8:00-9:00</b>	Breakfast buffet in the Snowy Egret Room
<b>9:00</b>	Gather in the Snowy Egret Room
<b>9:00-10:00</b>	<p><b>ECONOMIC PERSPECTIVES ON THE DERECHO REAL DE CONSERVACIÓN</b>  <b>JOHN REID</b>, <i>Founder, Conservation Strategy Fund</i>  <b>HARI BALASUBRAMANIAN</b>, <i>Managing Partner, EcoAdvisors</i></p>
<b>10:00- 11:00</b>	<p><b>FUNDING FOR PRIVATE LAND CONSERVATION</b>  Carbon, environmental services, mitigation, federal programs, and military lands  <b>CHRIS KELLY</b>, <i>California Director, The Conservation Fund</i>  <b>GRAHAM CHISHOLM</b>, <i>Conservation Strategy Group</i>  <b>ALAN FRONT</b>, <i>Conservation Pathways</i></p>



SEARS POINT TIDAL WETLANDS RESTORATION PROJECT / PHOTO BY SCOTT HESS

<p><b>11:00-12:15</b></p>	<p><b>CONSERVATION PHILANTHROPY AND COMMUNITY FOUNDATIONS</b>  <b>TIM PORTWOOD</b>, <i>Senior Consultant and Principal, Marts &amp; Lundy and Member of the Board of Directors, Sonoma Land Trust</i>  <b>TOM PETERS</b>, <i>President and CEO, Marin Community Foundation</i>  <b>ISABEL VALDÉS</b>, <i>Principal, Isabel Valdés Consulting</i>  <b>RICHARD CUDNEY</b>, <i>Program Officer, Packard Foundation (invited)</i></p>
<p><b>12:30-1:30</b></p>	<p>Lunch Buffet in the Snowy Egret Room</p>
<p><b>1:30-3:00</b></p>	<p><b>TAX INCENTIVES FOR CONSERVATION</b>  <b>ROBERTO PERALTA</b>, <i>Attorney</i>  <b>ELLEN FRED</b>, <i>Attorney</i></p>
<p><b>3:00-4:00</b></p>	<p>Bus or car pool to the Jenner Headlands          (1 hour drive to the Coast where the Russian River meets the Pacific)</p>
<p><b>4:00-5:00</b></p>	<p><b>CREATING THE JENNER HEADLANDS PRESERVE -          A PUBLIC/PRIVATE PARTNERSHIP</b>  <b>BROOK EDWARDS</b>, <i>Sonoma Coast Regional Director, the Wildlands Conservancy</i></p>
<p><b>5:00-7:30</b></p>	<p><b>RECEPTION &amp; CASUAL DINNER HOSTED BY THE WILDLANDS CONSERVANCY</b>  <b>DAN YORK</b>, <i>Vice President, The Wildlands Conservancy</i>  <i>(sunset is at 7pm)</i></p>
<p><b>7:30</b></p>	<p>Return to hotel</p>

## THURSDAY, SEPTEMBER 28

*Transportation to SFO will be arranged in advance for those needing to catch flights today and for those staying over until Friday*

<b>8:00-9:00</b>	Breakfast arrangements will be announced on Wednesday
<b>9:00</b>	Gather in the Northern Harrier Room
<b>9:00-11:00</b>	<p><b>NEXT STEPS:</b></p> <ol style="list-style-type: none"> <li>1. Planning a follow up meeting in Santiago in January to consider <ul style="list-style-type: none"> <li>• Implementation of the Derecho Real de Conservación</li> <li>• Advancing philanthropy</li> <li>• Institutional development</li> <li>• Tax laws advancing conservation incentives</li> </ul> </li> <li>2. The 2nd ILCN Congress in Santiago in January, 2018</li> </ol> <p><b>WRAP UP</b></p>
<b>11:00</b>	Conference formally concludes
<b>12:00</b>	Lunch arrangements will be announced the day before
<b>1:30-5:00</b>	<p><b>OPTIONAL WORKSHOP ON PROTECTING MEDITERRANEAN LANDSCAPES AND WILDLIFE CORRIDORS AT THE PEPPERWOOD PRESERVE</b></p> <p>LISA MICHELI, <i>President and CEO, Pepperwood Preserve</i>  DAVID ACKERLY, <i>Professor of Integrative Biology, UC Berkeley</i>  DIEGO TABILO, <i>Executive Director, Fundación Tierra Austral</i></p>
<b>6:00</b>	<i>Dinner arrangements for those staying over will be announced on Wednesday</i>



PICHIMAHUIDA / PHOTO COURTESY OF ELENA SOBAKINA AND JOHN WHITELAW

# PARTICIPANTS



**DAVID ACKERLY** is a Professor in the Department of Integrative Biology at the University of California Berkeley. He received his PhD at Harvard University and has taught at Stanford and UC Berkeley. Ackerly's

research group studies the impacts of climate change on biodiversity in California, and the implications for conservation and land management. He co-leads the Terrestrial Biodiversity and Climate Change Initiative (TBC3), a group focused on climate change impacts and adaptation strategies in the Bay Area. TBC3 has helped develop high resolution projections for future climate in California, across a range of possible scenarios, and the group works with land managers, NGOs, state agencies and the National Park Service to consider new approaches to manage vegetation in the face of changing conditions. Ackerly also helps lead the Climate Readiness Institute, a group of Berkeley researchers focusing on climate impacts and challenges in the Bay Area.



**VICTORIA ALONSO** is a partner at Templado, a land planning and policy consulting company in Santiago, Chile. She is also the president of Fundación Tierra Austral, one of the first Chilean land trusts dedicated to

protect private lands in Chile. Victoria previously served as the Private Lands Coordinator for The Nature Conservancy's Southern Andes Office. She was instrumental in launching the Chilean Private Lands Initiative, which has formulated and created enabling legislation for conservation easements in Chile, the *Derecho Real de Conservación*. Victoria has also worked for the Chilean Environmental Agency CONAMA, where in 2004 she obtained approval of the Chilean National Biodiversity Strategy. She received her MSc in Environmental Sustainability from the University of Edinburgh, and she lives in Santiago.



**FELIPE BAÑADOS** is the Director of el Centro de Derecho de Conservación in Santiago and President of Fundación de Conservación Protégé. He holds a J.D. from Universidad de Chile and a Social Ethics Diploma from Alberto

Hurtado University. Sr. Bañados was a Co-founder and Executive Director of Protégé, a civil society association for the conservation of the mountain range near Santiago (1993 -2010); Founder and First Director of Aguas de Ramón Park (3,624Ha) in the mountain range of Santiago Metropolitan area (2007). He is Director of PQ Sustainability ([www.proqualitas.com](http://www.proqualitas.com)) for the development of an Ethics Code and Sustainability Standards for business sectors. He has consulted with the World Bank on "Normative and Promotion Instruments for desertification and land degradation control" (2012); "Forms of Property under the Legislation of

Chile, Forms of Use and Acquisition for Indigenous and Agricultural Communities (2013) and for the UNDP - Ministry of the Environment of Chile on "Mecanismos Financieros Reembolsables y No Reembolsables", 2013; and the UNDP - GEF/SNAP Project: "Legal and Economic Analysis of Environmental Funds and Strategic Basis for the Design of a Biodiversity Conservation Fund, 2015."



**HARI BALASUBRAMANIAN** has worked for over 15 years in international conservation and development with a core expertise in developing and communicating the business value of sustainability solutions. He is

driven by impact and the goals are clear: a healthy planet, stable climate, abundant and diverse wildlife, prosperous communities and flowing, clean fresh water; not as a cost to society, but as an opportunity and under-recognized business value. Hari has deep and expansive field experience at the front-lines of sustainability. Starting with coastal and marine projects in Portugal, Barbados, Malaysia, the Maldives and Cuba he later led the monitoring and evaluation function at Conservation International where he was responsible for the impact of over 150 projects in 45 countries. He is currently the founder of EcoAdvisors, a consulting firm with a specific focus on enduring sustainability solutions through philanthropy and corporate culture change. Since inception in 2012, the firm has built a diverse portfolio of work and network of partners. Hari has a BSc in Biology from McGill University and an MSc in Geography from Oxford University and presents at popular and academic settings worldwide largely about his stumbling into the sustainability field and the interface of business and sustainability.



**PABLO BARAÑAO** is a civil engineer from Chile, and Master in Applied Science from University of British Columbia, Canada. He has more than 20 years of experience in consulting and executive positions on companies from forestry

and energy sectors, always related to environmental issues. Pablo founded Best Practices consulting company in 2012, in order to advise different kind of organizations in their relationship with the environment, and founded "La Ruta Natural" NGO (The natural route) in 2017, focused on conservation, environmental education and public policies related in these fields.



**ENRIQUE BARRIGA** is the Consul General of Chile in San Francisco. He has had a long career with the Ministry of Foreign Affairs with postings in Bolivia, Kenya, Australia, Malaysia, Denmark, Germany and Sweden. Prior to coming

to San Francisco Consul General Barriga was the Deputy Director of the Middle-East and

Africa Directorate at the Ministry of Foreign Affairs. He was born in Brazil and educated in Chile and at the Universidad Obertat de Catalunya in Catalonia, Spain.



**CLARE BEER** is a second-year Ph.D. student in the Department Geography at the University of California - Los Angeles (UCLA), where she studies the relationship between nature, capital, and the state. Her research focus

is on how these forces interact in spaces of land-based biodiversity conservation, such as national parks, nature reserves, and other protected areas. Since 2014, she has studied Chile's private conservation movement and the politics surrounding its evolution, publishing a master's thesis on this subject in spring 2017. She is currently developing a dissertation project that examines recent changes to Chile's national conservation agenda, and what these might mean for the future of the 'Chilean model' of private conservation and the country's biodiversity protection goals.



**RALPH BENSON** is a co-organizer of the Chile California Conservation Exchange. Over his career he served as executive director of the Sonoma Land Trust (2003-2015) where he led the organization through a period of

exceptional, financially solid growth with major enduring land conservation achievements on the Sonoma Coast, San Pablo Bay and throughout Sonoma County; and as general counsel, executive vice president and chief operating officer of The Trust for Public Land (1979-2003) where he played a leading role in building TPL into one of America's premier land conservation organizations focusing on land for people. He has served on and chaired the boards of Save the Bay and the Rocky Mountain Biological Laboratory. Earlier in his career Ralph was a land use attorney in Southern California. He has degrees from Occidental College, UCLA and the School of Law at UC Berkeley. Ralph lives in Berkeley, California and has daughters and grandkids in Durango, Colorado and Austin, Texas.



**DEB CALLAHAN** is Executive Director, Bay Area Open Space Council. Deb has over thirty years of experience of successful organizational leadership, including non-profit advocacy, foundation relations, policymaking,

policy campaigns and electoral politics. In 2015, Deb assumed her current position. Her professional experience also includes leading the national League of Conservation Voters, the Colorado River Sustainability Campaign, the H. John Heinz III Center for Science, Economics and the Environment, serving as a program officer at the W. Alton Jones Foundation, and

## PARTICIPANTS [CONTINUED]

she was the first executive director for the Brainerd Foundation located in Seattle, WA. She founded North Star Strategies, a consultancy serving nonprofits and foundations, served as a staff member for a United States Senator and has worked on dozens of political campaigns to elect environmentally-minded candidates to public office. She lives in San Anselmo, CA with her husband, son and assorted pets.



### GRAHAM CHISHOLM

brings more than 20 years of experience working in executive and leadership positions in the land and water conservation movement. He works assisting a range of clients on conservation policy, complex

land and water conservation projects, avoiding conflicts over environmental issues, renewable energy, land-use, strategic planning, securing private and public funding for conservation and supporting efforts to diversify the conservation movement. He has served as Executive Director with The Nature Conservancy (California and Nevada Programs) and Audubon California. He was a lead architect of the Tejon Ranch Conservation and Land-Use Agreement, an innovative settlement that protected over 240,000 acres. Graham served on the Executive Committee for the Proposition 84 campaign. He has led large organizations to successful results and created small and effective non-profits, and has a strong appreciation for strategic partnerships. He served as an assistant to U.S. Senator Bob Kerrey (Nebraska) in Washington D.C. Chisholm holds a BA in Political Science from Creighton University, and a MA and PhD in Political Science from the University of California Berkeley.



**KIMBERLY COX** is the Director of Development and Finance at the California Council of Land Trusts. Kimberly joined CCLT in January 2016 with more than twenty-five years of experience with non-profit organizations. Her famil-

ilarity with the world of charitable, nonprofit organizations, has enhanced CCLT's ability to reach out, raise funds and track progress effectively. Kimberly's fiscal administration skills and fundraising experience have significantly enhanced CCLT's financial monitoring, tracking and reporting capabilities. Prior to joining CCLT, Kimberly served as Director of Development for the Boys & Girls Clubs of Greater Sacramento, Director of Development for Child Abuse Prevention Council of San Joaquin, and Director of Major Giving at KVIE-Channel 6 - leading the station's \$5M Capital Campaign for its digital conversion. She has been a longtime member and past board member of California Capital Chapter of Association of Fundraising Professionals.



**SUSAN CROSBY** has volunteered to translate for the Chile California Conservation Exchange. Susan has been a Montessori teacher for most of her professional life and has taught in public bilingual schools in Cali-

fornia for many years. Now in the halcyon days of retirement, she volunteers with the ICCA Consortium as English language editor and, closer to home, tutors bilingual students. She holds a Master's in Spanish Language and Culture from the Universidad de Salamanca in Spain, and is a National Board Certified Teacher. Susan lives in Napa, California and teams up as editor with her good friend and advisor Lucca, shown in the picture with her.



**ENRIQUE CRUZ** has worked at Fundación Centro de los Bosques Nativos FORECOS since 2009, in biodiversity conservation, ecosystem services and climate change, becoming the Executive Director of

FORECOS in 2015. He holds an Agronomy Engineer degree from Pontificia Universidad Católica de Chile and a Master of Environment degree in Conservation, Restoration and Landscape Management from the University of Melbourne, Australia. He has worked, taught and volunteered in Chile, Peru, Australia and Uganda developing baselines studies and management plans for agricultural lands and private protected areas. Currently, his research focuses on the impact of ranching and small scale logging on riparian temperate rainforests ecosystem services. FORECOS is a Chilean nonprofit organization and land trust, based in Valdivia, that develops research, conservation and outreach programs on temperate rainforest ecosystem services. Currently its major conservation projects are the administration of the 1500 ha Nasampulli Private Reserve and the stewardship of 50,000 ha Valdivian Coastal Reserve as a Land Trust since 2014.



**ANE DEISTER** is the Executive Director of the California Council of Land Trusts, the organization sponsoring the Chile California Conservation Exchange. Ane has more than 25 years experience leading public water-

related organizations in Southern and Northern California. She has held officer-level positions in large environmental, resource management and construction private sector firms since 2008. She serves on the board of directors of the Water Education Foundation, Bay Planning Coalition, Urban Water Institute and several positions with the national American Water Works Association.



**ALFONSO DE URRESTI** is a Senator representing the Los Rios Region. He was elected to that office in 2014 achieving the second highest national vote. He was Deputy for the same area from 2006 to 2013. Senator De Urresti is a

lawyer graduated from Universidad de Chile with a Master's degree in Public Administration from Universidad del País Vasco. He is 50 years old, married and father of two children. He has been chair of the Constitution, Legislation and Justice and Public Works Committees of the Senate. In the Deputies Chamber he was chair of the Interior Government Committee and was part of the Natural Resources, Environment and National Assets Committee. Before being a parliamentarian, he worked in the regional government of Los Lagos, was part of the executive board of the Port Company of the same Region, was advisor for several municipalities and was the chair for the Association of Conservation of the Railway Heritage of Valdivia city. He was also counselor of the Chilean Bar Association and a student leader, at Universidad de Chile during the military regime. Among other issues promoted by Senator De Urresti are the protection of wetlands, especially those in urban contexts; the law that establishes the Derecho Real de Conservación; the protection of cultural heritage, both material and intangible, the defense of the ancestral rights for the native-Chilean population, especially in regard to their access to natural resources and new legislation on water resources. Senator De Urresti has been an outstanding promoter of the administrative and political decentralization of Chile and is also a member of the Challenges of the Future Commission, which in addition to promoting science, is currently working on the creation of the Ministry of Science, Technology and Innovation. As a promoter of renewable energy, he integrates the Climate Parliament Net and, in this capacity, has actively participated in the COP21 of Paris and the COP of Marrakesh. He was a tenacious and active opponent to the construction of large hydroelectric plants in the Chilean Patagonia. He is also a strong defender of the native forest and a promoter of the current bill that seeks to create the National Forest Service. He has been part of the board and part of the Central Committee of the Chilean Socialist Party. He is currently the head of the Senate bench of the same party.



**BROOK EDWARDS** is the Sonoma Coast Regional Director for The Wildlands Conservancy (TWC). He received his Bachelor's Degree in Environmental Studies from San Jose State University and his Master's Degree in Natural

Resource Planning from Humboldt State University. He has over 21 years of experience in the environmental field working in California and overseas. Brook currently manages three TWC Preserves: Jenner Headlands, Estero Americano, and Spyrock Preserves. He directs and manages all aspects of forestry, grassland, riparian, public recreation, and operations and maintenance at these preserves.



**LINUS EUKEL** is the Executive Director of the John Muir Land Trust and the Chair of the Board of the California Council of Land Trusts. As Executive Director of the John Muir Land Trust he works closely with the Board of Directors and

staff to manage change and growth, strategic planning, individual contributed income development, board and donor cultivation, land acquisition, land use planning, stewardship and public education activities. Mr. Eukel is a native of Walnut Creek, California and currently resides with his wife Stephanie and their daughter Olivia in the City of Orinda. He also serves on the Board of Directors Board of Directors of the East Bay Leadership Council, Advisory Council of the Bay Area Open Space Council, and Board of Directors of the Warren W. Eukel Teacher Trust. Linus was educated in the Walnut Creek public school system, is a graduate of U.C. Berkeley, and holds a Master's Degree from the University of New York.



**PEGGY L. FIEDLER** is the Director of the University of California's Natural Reserve System, a suite of 39 protected areas dedicated to the University's mission of university-level research, education, and public service. Between 1985 and 2000 she served as Lecturer & Professor of Conservation Biology at San Francisco State University and Director of the graduate program in conservation science. Throughout the 2000's, Fiedler worked in the field of wetlands ecosystem restoration in the environmental consulting industry. Fiedler holds a bachelor's degree in Anthropology from Harvard University, with a focus on ethnobotany, and a MS and PhD from the University of California, Berkeley, in forest ecology/botany from the Department of Forestry and Conservation. In addition to her UC appointment, Fiedler is currently a collaborating scientist with the Center of Excellence for Natural Resource Management at the University of Western Australia on the floristics of ancient granite landscapes. She has written and edited five books, including the recent text on the UC Natural Reserve System (UC Press), and two textbooks on conservation biology; held long-term editorial positions within several major professional conservation organizations; and is well published on a broad range of conservation issues. She is a Fellow of the California Academy of Sciences, a Fellow of the Linnean Society of London, and a Fulbright Senior Scholar.

She is a Fellow of the California Academy of Sciences, a Fellow of the Linnean Society of London, and a Fulbright Senior Scholar.



**ELLEN FRED** has been practicing land conservation law for 14 years. Ellen serves clients on all aspects of conservation law, including drafting and customizing conservation easements and related

documents, analyzing the state and federal income, gift, and estate tax implications of employing various conservation approaches,

negotiating with landowners, tax-exempt organizations, and governmental agencies, and managing mitigation projects. Ellen's practice also includes counseling taxable and tax-exempt entities on myriad corporate governance and tax-related issues as well as assisting clients with estate and gift tax planning and general real estate matters. Ellen graduated with high honors and high distinction in Russian and Eastern European Studies from the University of Michigan in 1993. In 2003, Ms. Fred earned her law degree, summa cum laude, from the University of California, Hastings College of the Law, where she successfully completed Hastings's Tax Concentration Program and received the 2003 Arthur Andersen Prize in Taxation. Ellen lives on a small farm, where she and her family raise dairy goats and chickens and tend fruit trees, a vegetable garden, and a small vineyard, and on which her family and their land partners donated a conservation easement to the Leelanau Conservancy in early 2009.



**ALAN FRONT** is the CEO of Conservation Pathways. He has worked for over 30 years to conserve natural, cultural, recreational, and other resource landscapes across America.

Prior to 2009, Mr. Front served as Senior VP for Federal Projects and Public Policy at the Trust for Public Land. He then founded Conservation Pathways, a consultancy that offers strategic policy, project, and government relations solutions to address resource challenges and conflicts.

Mr. Front has orchestrated efforts to secure over \$2 billion in site-specific acquisition funding to complete land and water protection projects in 48 states. Other legislation he has helped to enact includes the establishment of more than 50 new federal conservation areas; conservation of watersheds and drinking water supplies for over 8 million residents of the eastern U.S.; restoration funding for the Gulf Coast in response to the Deepwater Horizon oil spill and the Mid-Atlantic following Superstorm Sandy; development of new conservation programs at DOI, USDA, EPA, NOAA, and other agencies; and integration of land conservation strategies into national energy, transportation, and defense programs.



**NATASHA GRANOFF** is a native Californian, born and raised on the Monterey Peninsula. Armed with a BA in Art History from UC Berkeley, Granoff entered the working world of many liberal arts majors; the

restaurant. By a stroke of luck, that restaurant was the newly created Chez Panisse Café. After a two year stint, Granoff moved to a variety of rolls in the specialty food business, from buyer to specialty food retail management. A natural progression to the wine industry allowed Granoff to pursue an interest in sustainable business practices and water management in the winery setting while managing operations and business development for contract production. Granoff is a graduate of the Sonoma State Green Building program, an Accredited Profes-

sional with the American Rainwater Catchment Systems Association and a California Naturalist and Steward at the Pepperwood Preserve in Sonoma County.



**MARK HERTSGAARD** is the investigative editor and the environment correspondent of *The Nation* and the author of seven books that have been published in sixteen languages, including *On Bended Knee: The Press*

and the Reagan Presidency; *A Day In The Life: The Music and Artistry of The Beatles*; *Earth Odyssey: Around the World In Search of Our Environmental Future*; *HOT: Living Through the Next Fifty Years on Earth* and *Bravehearts: Whistleblowing in the Age of Snowden*. His next book is, *Shot In New Orleans: A Story of Music, Guns and Race in the Soul of America*. Hertsgaard has reported from twenty-five countries and much of the United States about politics, culture, the environment, climate change and international affairs for outlets including *The New Yorker*, *Vanity Fair*, *Mother Jones*, *Rolling Stone*, *The Atlantic*, *Bloomberg Businessweek*, *Time*, *Newsweek*, *Harper's*, *The Daily Beast*, *NPR*, the *BBC*, *The Guardian*, *Le Monde Diplomatique*, *Der Spiegel*, *Die Zeit*, *La Repubblica*, *L'espresso* and *Newsweek Japan*. He has been a commentator for the public radio programs *Morning Edition*, *Marketplace* and *Living On Earth* and hosted an investigative news program for the national satellite channel Link TV. He has appeared on hundreds of radio and television programs in the US and abroad and taught writing at Johns Hopkins University and the University of California Berkeley School of Journalism. He lives in San Francisco.



**CORBY HINES** is the Outings Guide with Sonoma Land Trust as well as a photographer and videographer specializing in capturing the wonder of the natural world. He lives in Occidental, California and can be found exploring the mountain west and scouring the coast for surf.

for surf.



**LYNDA HOPKINS** is a member of the Sonoma County Board of Supervisors. Her District includes the entire Sonoma County coastline, the lower Russian River, many unincorporated rural villages, the city of Sebastopol, and

the Southwestern portion of the city of Santa Rosa. Lynda's interest in public policy and land use began while attending Stanford University, where she studied environmental problem solving focused on coastal land use, mass transit, land use policy through the Earth Systems (BS, MS) Program. She also received a Bachelor of Arts degree in creative writing, which led to her work as a journalist focused on local government. After earning her Master's from Stanford,

## PARTICIPANTS [CONTINUED]

Lynda and her husband Emmett moved to his childhood home in Sonoma County. The couple put down roots together by starting Foggy River Farm, a diversified organic farm, on the Hopkins family property. Lynda and Emmett now have two daughters, Gillian and Addy, who are the fourth generation to pick apples from the old Gravenstein apple trees by the Russian River. Lynda is a passionate advocate for environmental protection, affordable housing, coastal access for all Californians, social justice, and early childhood education. In addition to her involvement in the agricultural community, she also serves on the Children's Museum of Sonoma County Board of Directors.



**MADELINE HURTADO** is founder and director of Fundación Mar Adentro, which develops initiatives in art, education and nature to encourage a reflection and critical thinking of our environment. Madeline is a visual

artist from U.Chile and the School of Visual Arts in NY, and her work is inspired by nature. Her passion for land conservation led her to develop a private protected area, Bosque Pehuen, in the template forest in the Araucanía region in the south of Chile, a member of Asi Conserva Chile, private and indigenous nature reserves association.



**PAMELA HURTADO** is the founder and director of Fundación Cosmos. She is a designer with a Master of Arts in Landscape Design and Planning (MALD) from the Conway School in Massachusetts and a member of the ASLA, the

American Association of Landscape Architects, and the Chilean Association of Landscape Professionals. Fundación Cosmos focuses on developing parks in urban and natural areas in Chile. In the 2017 edition of Premios Latinoamérica Verde, Cosmos was recognized as one of the 500 best social and environmental projects of the region.



**SUSAN IVES** is a change maker, writer and strategic communications consultant To nonprofits, public agencies and philanthropies. She previously served as Vice President of Communications for the Trust for Public Land; Deputy to

the Secretary of Environmental Affairs, Commonwealth of Massachusetts; and Media Officer for Sierra Club. She is the daughter of an Uruguayan immigrant to the U.S., but mostly learned her (now-rusty) Spanish at the University of Salamanca (Call her Susana!). She earned a BA in Journalism from the University of Michigan and a masters in Public Administration from Harvard's Kennedy School of Government. Susan is a parks advocate, birder, pie maker, photographer and horsewoman. She worships rivers, trees and Eleanor Roosevelt. Susan serves

on the Advisory Boards of Save the Bay And the Resource Renewal Institute, on the Board of Directors of the Old Growth Forest Network and the Executive Committee of Sierra Club in Marin County, California, where she resides.



**LOVELL S. "TU" JARVIS** is Chairman of the Chile-California Council; UC Davis Professor, and Director of the Richard Blum Center for Developing Economies at UC Davis. He received a B.A in economics with the highest distinction from the University of Kansas in 1964 where he is originally from, and a Ph.D. in economics from MIT in 1969. Jarvis taught economics at UC Berkeley from 1969 to 1983, and worked as an international consultant before becoming a Professor in the Department of Agricultural and Resource Economics at UC Davis, in 1984. He was Divisional Associate Dean of the College of Agricultural and Environmental Sciences, 1999-2009. Jarvis conducts research on many subjects including the historical development of Chile's agricultural sector, including the effect of its land and economic reforms. He has consulted extensively for the U.S. government, international agencies such as the World Bank, foreign governments and private firms and is the recipient of grants and awards from NSF, USDA, the Fulbright Foundation and the Social Science Research Council. He has published five books and more than 130 professional journal articles and major reports. He is married to Marisita Rivas-Hurtado.



**LAURA JOHNSON** is a life-long conservationist with more than 30 years experience in nonprofit management. She is currently the director of the new International Land Conservation Network (ILCN) housed at the Lincoln Institute of Land Policy in Cambridge Massachusetts. Laura is past president of Mass Audubon where she spent 14 years leading the country's largest independent state Audubon organization. Prior to joining Mass Audubon, she worked for 16 years at The Nature Conservancy working both as a lawyer and in positions including Massachusetts state director and northeast region vice president. Laura is the Chair of the Board of Directors of the Land Trust Alliance. She is also an Overseer of WGBH, on the Board of Advisors of the Appalachian Mountain Club (AMC), on the Board of Visitors of Mount Auburn Cemetery, and a Corporation member of the Woods Hole Oceanographic Institute. Laura served for 8 years as a founding member of the Massachusetts Department of Conservation and Recreation's Stewardship Council. Laura received a BA in history from Harvard, and a JD from NYU Law School. From 2013-2014 she was a Bullard Fellow at the Harvard Forest, Harvard University where she completed a study on private land conservation effort around the world.



**CHRIS KELLY** is the Director of the Conservation Fund's California Program. Since joining the Fund in 2003, he has led the development of the North Coast Forest Conservation Initiative, which has pioneered the non-profit

ownership of working forests in California, the use of low-interest public financing and participation in the voluntary and compliance carbon markets to generate significant capital for forest conservation. Prior to joining the Fund, he served as Director of Conservation Programs for The Nature Conservancy of California. He previously practiced land use, real estate and corporate law in San Francisco. He holds a J.D. from the University of California at Davis, and a B.A. in Philosophy from the University of California at Berkeley.



**CATHERINE KENRICK** is the founder, co-owner and Coordinator of Parque Andino Juncal, a 14,000 ha private protected area which contains two-thirds of a headwaters valley of the Aconcagua River, and receives around 2,000

visitors per year. It is the 12th Ramsar site in Chile, and the only site located on individually-held land in Latin America.

She is a co-founder of the Jardín Botánico Chagual, a Santiago botanical garden, and the only one in Chile dedicated to the flora of the Mediterranean climate region. Catherine was born and raised in Valparaiso and graduated from the Universidad Católica de Chile with a degree in Sociology. She has a masters degree in economics from the University of London.



**DAVE KOEHLER** joined Sonoma Land Trust as its Executive Director in April of 2015. Sonoma Land Trust preserves and stewards land in one of the most biologically diverse and beautiful counties in the United States. From

the woodlands of the Mayacamas Mountains and the farm lands of Sonoma Valley to the rugged Pacific coast and the tidal wetlands of the San Pablo Bay. Prior to coming to Sonoma, Dave was Executive Director of the San Joaquin River Parkway and Conservation Trust in California's Central Valley, a position he held for 25 years. There he guided the establishment of a 23-mile greenway of conservation lands and a regional environmental education program. Dave was instrumental in forming the San Joaquin River Conservancy, a state agency; and the San Joaquin River Partnership, a collaborative of 15 non-profit organizations in support of restoring salmon to the San Joaquin River. Dave is an environmental biology graduate of California State University at Fresno.



**CRAIG LEE** has been involved in the land conservation movement throughout the Americas since the early 1980's. In his early years in the movement, he co-founded or advised over 35 land trusts in the US and Canada. During a 20-year stint with Trust for Public Land, he guided the organization's acquisition of hundreds of properties in the Northwest ensuring the protection of their natural heritage while improving community economic development. With an abiding interest in global conservation and sustainable development, Craig joined National Audubon where he founded and directed the International Program, an enterprise which strengthened the effectiveness and capacity of in-country conservation organizations in the Caribbean and Latin America. Over the years from his consulting business, Craig has advised on a range of conservation initiatives such as setting up an eco-tourism program on the Yucatan Peninsula, developing a plan to balance competing salmon habitat restoration with farmland conservation in western Washington, and, through his current venture, protecting natural heritage lands owned by Americans across Canada. In addition to the latter, Craig currently is advising in-country organizations on strategies to protect and restore the natural and cultural heritage of Chiloe Island (Chile), Sulawesi (Indonesia) and the San Juan and Gulf Islands archipelago of the Salish Sea (British Columbia and Washington).



**NELSON LEE** is an attorney specializing in the fields of non-profit law, land conservation, estate planning and real estate. Nelson served as Senior Vice President, General Counsel and Secretary of The Trust for Public Land, a

national land conservation organization, for 24 years, and is currently a private attorney. Nelson has extensive experience in negotiating, documenting and closing complex real estate acquisitions and sales. He has helped structure acquisitions of conservation land and conservation easements by nonprofit and government agencies. For his nonprofit clients, he consults on corporate law issues, and state and federal income tax exemption issues. He also handles estate planning for private clients. Nelson is very experienced with the U.S. tax laws providing incentives for the conservation of land through the donation of land or conservation easements. Nelson attended Oberlin College (B.A.) Yale University (M.A., East Asian Studies) and the University of Iowa (J.D.).



**CHARLES LESTER** has been working in the field of ocean and coastal management for more than 25 years. He is currently at the Institute of Marine Sciences at UC Santa Cruz, researching and writing about sea level rise, coastal resilience,

and other aspects of California coastal law and policy. Charles previously worked for the California Coastal Commission, including serving as the agency's fourth executive director from 2011 to 2016. Before moving to Santa Cruz, Charles was an assistant professor of political science at the University of Colorado, Boulder, where he taught environmental law and policy, with a focus on public lands governance and coastal zone management. He received his Ph.D. and J.D. from UC Berkeley, and a B.A. in Geochemistry from Columbia University. Charles serves on the board of Save Our Shores.



**DAVID LEWIS** has served since 1998 as Executive Director of Save The Bay, the Bay's largest regional organization working to make the Bay cleaner and healthier for people and wildlife. David has led campaigns to win legal

protections for the Bay, accelerate thousands of acres of wetlands restoration, and reduce water pollution. He is a Bay Area native who previously worked in Washington, DC, on nuclear arms control and environment issues, including in the United State Senate. David holds a B.A. in Politics and American Studies from Princeton University, and lives in the Berkeley hills.

**FLAVIA LIBERONA** is the Executive Director of Fundación Terram, a position she has held since 2007. She is a biologist at the Catholic University of Chile. She has worked as a teacher and coordinator in several networks that address issues such as native forest, environmental institutions, biodiversity, and transgenics among others. Since joining Fundación Terram, Flavia has been working on thematic lines such as salmon farming, climate change, air pollution, mining and energy, environmental institutions and biodiversity. She is the author of several publications.



**TOMÁS MCKAY** is a Chilean architect / landscape architect who has worked on projects of diverse scale and complexity, both with his own studio and with Chilean master Teodoro Fernández. He has taught at the

Universidad Católica de Chile for 15 years and has been a visiting professor at UC Berkeley and other universities. Tomas arrived to the Bay Area of San Francisco as a Visiting Scholar to the Center of Latin American Studies in 2013 to research the processes and policies that have led to the recovery and conservation of the Bay Area's wetlands. After his studies of Environmental Planning at UC Berkeley - besides his own practice - Tomas has been focused in bridging experiences between Chile and California, mostly related with conservation, Mediterranean climate ecosystems and urban planning, throughout private and public institutions.



**JULIAN MEISLER** is the Baylands Program Manager for Sonoma Land Trust (SLT) where he focuses most of his time overseeing and implementing habitat restoration and management in tidal and seasonal wetlands includ-

ing the Sears Point Tidal Wetland Restoration Project. He has worked to conserve and restore many Bay Area landscapes since 2000 and before that worked throughout the United States as a field biologist. When he's not working, he spends as much time as he can with his wife, children and dog or mountain biking, skiing, or surfing. Generally speaking, life is good. Julian earned a BS from Colorado State University and a MS from the University of Vermont.



**LISA MICHELI** is President & CEO of the Pepperwood Foundation which operates the Pepperwood Preserve in Sonoma County. Dr. Micheli holds degrees from Harvard College, Cambridge University and UC Berkeley and has

over 25 years experience applying her technical, policy, and fundraising expertise to the design and implementation of ecological restoration, research and education programs. She completed her graduate studies at UC Berkeley as a NASA Earth Systems Research Fellow in 2000 and now focuses her research on relationships between watershed health and biodiversity. She is the co-chair of Pepperwood's Terrestrial Biodiversity Climate Change Collaborative (TBC3), a Gordon and Betty Moore Foundation Bay Area climate adaptation research initiative.



**HERNÁN MLADINIC** was born in southern Patagonia and is a sociologist from the University of Chile with a Master of Arts in Environmental Studies at the University of Toronto. In 1989 he started campaigning and organizing interna-

tional meetings on Southern and Antarctic environmental problems. In 1994 he joined the Ministry of Planning and Cooperation, serving as Regional Secretary of the Aysen Region. After his studies in Canada, was admitted in 2000 to the National Environmental Commission in the areas of inter-ministerial coordination and strategic environmental information. In 2002 worked at the Cleaner Production Centre at INTEC, which later merged with Fundación Chile, becoming researcher at the Sustainable Energy Program. Between 2004 and 2008 he served on the Planning and Management Division of the National Petroleum Company (ENAP) in the areas of Environment, Renewable Energy, Social Responsibility and Business Intelligence. In the same period he taught the "environmental socio-economics" course of the Masters in Environmental Planning and Management at the University of Chile. Since July 2008 he is Executive Director of the Pumalin Park and Project, and also, since 2009 Director of Yendegaia Foundation, both

## PARTICIPANTS [CONTINUED]

organizations of the Tompkins Conservation group. He has been the lead negotiator with the Chilean government in the creation and donation of parks. First, between 2011 and 2013, in the creation of Yendegaia National Park in Tierra del Fuego, and is currently spearheading the proposal made to the government to create the "Route of Parks" of Patagonia, a network of 17 national parks across 1,700 miles from Puerto Montt to Cape Horn.



**DAVID MYERS** is the Founder and Executive Director of The Wildlands Conservancy. He grew up in Orange County during the 1950's and early 60's when he could roam freely

through open chaparral and coastal sage amidst native wildlife. By the 1970's that ecosystem was fragmenting and disappearing under homes, buildings and pavement. David began his conservation work by forming Hills for Everyone, lobbying for and successfully creating Chino Hills State Park in 1981. His conservation work was just beginning.

The California Floristic Province is designated as a world biodiversity hotspot by Conservation International, with over 2,000 plant species found nowhere else in the world. That diversity covers coastal, valley, mountain and desert communities from the Oregon to Mexican borders. David Myers created The Wildlands Conservancy to acquire lands protecting that diversity, and brought over 750,000 acres under TWC's protection.



**ALFREDO NEBRED A** is a Partner and Member of the Environmental & Conservation Practice of *Ubilla & Cia.* and a Director of el Centro de Derecho de Conservación In Santiago. Sr. Nebreda has a J.D. from Universidad

Catolica de Valparaiso and has served as Secretary of Justice of the V Region of Chile 2006-2008, Governor of San Antonio Province 2008-2010, Member of the Environmental Commission of Valparaiso 2008-2010, President of the Coastline Commission of Valparaiso 2008-2010, an advisor to various environmental protection cases 2013-present.



**ROBERTO PERALTA** is a Chilean born in Paris, France. He studied at the University of Chile, UCLA & Harvard University. Roberto is a Chilean and New York Attorney, based in Chile with his practice focused on non-profits, B

Corporations, private conservation, corporate social responsibility, international transactions and business law. Roberto also lectures at The Catholic University of Chile, University of Chile and University Alberto Hurtado. He is a member of the Chilean Presidential Council for Citizenship Participation (Ministry of Government) and of the Social Donations Council (Ministry of Social Development). Roberto is also a member

of the public policy committee in of the Social Organizations Community, actively involved in amending all tax legislation dealing with non-profits and in enacting the "Derecho Real de Conservación."



**TOM PETERS** is in his 20th year as President & CEO of the Marin Community Foundation. One of the largest community foundations in the country, with total assets of \$1.6 billion, MCF is home to more than 400 family

philanthropic funds. From these funds, the Foundation distributes grants locally, nationally and internationally, in an amount of more than \$80 million a year. Prior to joining the Foundation, Dr. Peters had a 24 year career as a county public health official in Marin and San Francisco.



**HARRY POLLACK** is General Counsel at Save the Redwoods League. He brings over 30 years of experience in the fields of law and real estate transactions. Prior to joining the League, Harry Pollack was the owner of Conservation

Partners, a conservation law firm dedicated to promoting the preservation of land for the public interest. In addition to his professional work, he has served on the boards of numerous nonprofit organizations. Harry is on the Board of Directors of the California Council of Land Trusts (CCLT) and also serves on CCLT's Government Relations Committee. In his spare time, he also serves on the City of Berkeley's Planning Commission.



**TIM PORTWOOD** is Senior Consultant & Principal with Marts & Lundy, an international fundraising consulting firm. Tim joined Marts & Lundy in 2008 following a 21-year career in Stanford University's Office of Development. At Stanford,

Tim worked in foundation and corporate relations and major gifts officer before joining the management team as Director of University Campaigns in 1998, becoming Assistant Vice President in 2004. He served as chief architect and campaign director for Stanford's two most recent campaigns - the \$1.1 billion Campaign for Undergraduate Education and the \$6.2 billion Stanford Challenge. From 2009 to 2011, Tim successfully led the effort to raise the funds required to build The New Stanford Hospital. Tim's clients have included many of the nation's top universities (Caltech, Chicago, Columbia, Lehigh, Notre Dame, Stanford, Tulane, UC Berkeley, UC San Francisco, and Yale), as well as leading environmental organizations (World Wildlife Fund, Nature Conservancy, and National Audubon) and cultural institutions (San Francisco Symphony, National World War II Museum, and the Smithsonian). Tim is on the Board of Directors of Sonoma Land Trust.



**DAVID RABBITT** was elected to the Sonoma County Board of Supervisors in November, 2010 and is serving his second term representing the diverse blend of urban and rural comprising the Second District of Sonoma

County. The Supervisor served two consecutive terms as Chair of the Board of Supervisors in 2013 and 2014 and is currently Chair Pro Tem for 2017. In 2017, Supervisor Rabbitt's regional assignments include the Golden Gate Bridge District, Association of Bay Area Governments, Sonoma-Marin Area Rail Transit and the North Bay Water Reuse Authority. Supervisor Rabbitt's countywide assignments include Sonoma County Employee Retirement Association, Sonoma County Transportation Authority/Regional Climate Protection Authority. He was appointed by the Governor to the California Seismic Safety Commission in 2013 and reappointed in 2017 representing local government. Supervisor Rabbitt is an architect, and resides in Petaluma with his wife, three children and their dog Nellie.



**JOHN REID** is an advisor and thought-leader on conservation economics and policy. He is the founder and former president of Conservation Strategy Fund, which he led from 1998 to 2016. CSF

was recognized with the MacArthur Foundation Award for Creative and Effective Institutions in 2012. He has decades of experience working in a variety of cultures and countries on diverse conservation approaches, including protected areas, sustainable infrastructure, and incentive-based environmental policies. His work has appeared in *Stanford Social Innovation Review*, *Scientific American*, *Plus One*, *Conservation Biology* and other publications. John is a fluent speaker of Portuguese and Spanish and an enthusiastic mountain biker and photographer. He has a Master in Public Policy from Harvard University.



**BRUCE REITHERMAN** is the Conservation Director of the Land Trust for Santa Barbara County, where he works to protect, sustain, restore and conserve nearly 22,000 acres of open space and agricultural lands. He spent much of

the preceding three decades as producer of Emmy Award-winning, BBC, PBS, and National Geographic nature documentaries, which he directed, wrote and photographed in exotic locations on six continents. The birth of his daughter, Camilla, in 2003 compelled a lifestyle course adjustment that landed him in the more stay-at-home world of freelance wildlife biology and environmental consulting, where over the next 15 years he accumulated considerable experience providing document review, field surveys, compliance monitoring, habitat restoration, and research. He is Vice-President of the Santa Barbara Channelkeeper, a local conservation organization devoted to the protection of

our region's rivers, beaches and ocean, which he enjoys with his wife, artist Erika Hill, and their dog, Hobart.



**MARCELO RINGELING** is a businessman and entrepreneur. He founded companies in the fields of publication, finance and information technologies (1981-2011) which are leaders in the development and implementation of IT solutions in Chile and other Latin American countries.

Marcelo studied at the civil engineering school of the University of Chile. He is an active member of Corporación Parques para Chile Foundation since its inception (2002), seeking ways to collaborate in the public / private conservation of natural heritage, President of Fundación Lago Colico (2013), that aims to preserve valuable places for nature conservation and improve the quality of life in the southern Araucanía region of Chile, and Advisor to Tierra Austral Foundation, the first Chilean Land Trust. Marcelo is co founder of Templado, a consulting firm specializing in effective actions of nature conservation both in the field of private conservation and public policy. He has participated in working groups formed to articulate legal and tax mechanisms that drive private conservation in Chile, and has represented in various forums the interests of entrepreneurs who understand that nature conservation is a cornerstone of development. Marcelo has participated in the work of the ILCN as a member of the Advisory Council.



**RICARDO RODRIGUEZ** is the Executive Director of the Chile California Council. He started his duties with CCC after graduating in 2016 from the Master of Development Practice at the University of California, Berkeley, which combines

studies in development economics and sustainable development. For his final project, he was consultant for the Jesuit Refugee Service, assessing impacts for its online higher education program for refugees in Kenya and Malawi. While Ricardo was a graduate student he was teaching assistant for the courses The Southern Border, California and Economic Development in the Departments of Education, Geography and Economics respectively. In 2010, Ricardo joined the Government of Chile in the Ministry of Mining as Head of Public Policy. Prior to the public sector he worked in finance and investments for private companies including American banks and mining companies assuming increasing responsibilities. He received his undergraduate degree in Business Administration and Economics at the Pontificia Universidad Católica de Chile in 2002.



**ALDO ROJAS SILVA** studied Law at Gabriela Mistral University in Santiago, Chile. He has worked as a consultant for the Justice and Democracy Corporation, an organization chaired by the former President of the Republic

of Chile, Mr. Patricio Aylwin Azócar, where he served as Director of Projects for Sources of International Cooperation. Mr. Rojas Silva has been a consultant for companies in the business tourism industry and has worked as manager of Public Affairs and International Relations of the municipality of Maipú, in the city of Santiago. In 2010, he was selected by the United States Department of State to participate in the International Visitor Leadership Program, with a specialized internship in "Sustainable Urban Development". That same year he founded Sustentank Consultores, a company that offers specialized advice on public affairs; government; and sustainable development programs for companies, the State, and international organizations. Currently, Mr. Rojas Silva is Legislative Coordinator for Senator Carolina Goic Boroevic's parliamentary office, working with a team of consultants on projects related to maritime interests, fishing, aquaculture, science and technology, and other issues. In addition, Mr. Rojas Silva is President of State Alumni Chile, an organization that represents former grant recipients of the State Department of the United States of America in Chile. He is also a Board Member of IANAmericas - Inter American Alumni Associations, and a Member of the Alumni Advisory Council of the United States Department of State.



**JAVIER SÁNCHEZ** is a journalist who graduated in Social Communication, Strategic and Conflict Resolution from Universidad de Artes, Ciencias y Comunicación, UNIACC. He holds a Diploma in Environmental Consulting

from Universidad de Santiago. He is 50 years old, married and father of two children. He has worked in the media, public services, nongovernmental organizations and in several municipalities along Chile, in the communications area and in the environmental field. He has served as legislative advisor since 1999, both in the Chamber of Deputies and in the Senate, most of all in topics related to the environment, native-Chilean communities, fisheries and Information and Communication Technologies (TICs). He has been advisor to Senator Alfonso De Urresti since 2014. He has been columnist in several media throughout Chile and has been part of various program commissions in the last three Chilean presidential elections.



**SAM SCHUCHAT** became Executive Officer of the California Coastal Conservancy in July 2001. He serves on the boards of the Los Cerritos Wetlands Authority, the Baldwin Hills Conservancy, and the Santa Monica Bay Restoration Commission. He served on the California Fish and Game Commission from 1999 to 2004 including two years as Vice-President. From 1992 to 1998 he was the Executive Director of the California League of Conservation Voters. Mr. Schuchat has a Bachelor's degree in Political Science from Williams College and a Master of Public Administration from San Francisco State University.



**LENA SEPTIMO** has been the lands project manager for the Land Trust of Napa County for the last 10 years. She manages the monitoring & stewardship program for all completed conservation projects, covering 36,000 acres in

Napa County. She is an integral part of the acquisition team to negotiate, draft and complete new conservation projects for the organization. Lena also serves as the volunteer Western leader for Stewardship Directors with the Land Trust Alliance. Prior to her move to wine country, she was the Stewardship Coordinator at the Inland Northwest Land Conservancy. Lena holds a B.S. in Environmental Science and M.S. in Natural Resource Sciences from Washington State University. She lives in Napa with her family.



**ELENA SOBAKINA** is an international lawyer based in Switzerland and the owner with her husband John Whitelaw of an 1800 ha Private Protected Area in the Aysen region where they hope to establish a protective framework that

will include operational, proprietary, legal and physical measures to allow and help the severely damaged ecosystem to heal itself and develop a capacity of secured natural self-management in future. Ms. Sobakina began her professional life in Moscow, USSR: 1982 - diploma in international law (Moscow Institute of International Relations); 1985 - PhD in international public law in the Moscow Institute of International Relations, information law in particular. From 1988 she worked in the Chemicals Unit of the United Nations Environment Programme (UNEP) in Geneva, Switzerland, mainly providing legal support and guidance to negotiations on and then implementation of two international agreements on hazardous chemicals - the Rotterdam Convention on Prior Informed Consent and the Stockholm Convention on Persistent Organic Pollutants, including their main bodies - Conferences of the Parties, and subsidiary legal and technical bodies. From 2008 she has worked independently on issues relevant to the rights of the living, including subjects such as legal aspects of ecosystems rights, animals rights, and a diploma in philosophy of quantum physics.



**FRANCISCO ("PANCHE") SOLIS** is the Project Director of the Chilean Patagonia Program of the Pew Charitable Trusts. He has been working to help protect the biodiversity and natural beauty of his native Chile since 2000. A lawyer

by training and conservationist by passion, Francisco is a long-time advocate of conservation in Chile. In 2003, he was awarded a Paul Getty Wildlife Conservation Prize while working as part of the Coastal Range Coalition protecting southern Chile temperate forests. His career also includes helping to create the 147,000-acre

## PARTICIPANTS [CONTINUED]

Valdivian Coastal Reserve, which protects southern Chile's temperate rainforest. He later became manager of this emblematic project. In 2008, Francisco moved to Santiago to develop and implement high-leverage conservation strategies, cultivate and maintain relationships to bridge the private and public sectors, identify and pursue conservation opportunities and, above all, contribute to the welfare of Chile's natural heritage. In that capacity, he was instrumental in creating the 59,305 acres Alerce Costero National Park. He also works with legislators and partners in Chile on advancing legislation and incentives for private lands conservation in the country. These efforts were crowned in July 2016, by the passage of the Derecho Real de Conservación bill. This law is a major achievement and innovation to make possible long lasting conservation. Recently he has been a consultant - for both national and international non-profit organizations - to advance conservation - both marine and terrestrial - in places such as Valdivia, Easter Island and Patagonia. His pre-conservationist career includes working as a baker in a nature preserve, chef in a Japanese restaurant, a government legal advisor, a labor law instructor and a mountaineering guide. Francisco is also an avid photographer.



**DIEGO TABILO** joined Fundación Tierra Austral as Interim Executive Director in January 2017. He studied Natural Resources Engineering at Universidad de Chile. He has worked as an environmental consultant for

several private and public organizations in diverse topics such as rural irrigation, compliance of environmental measures in the industry, flora baselines and policies for invasive species management. His most recent job was in the field of invasive species management in the US NGO Island Conservation, assisting in several control and eradication campaigns and stakeholder's engagement plans in ecologically relevant islands in Chile. At Tierra Austral, Diego is implementing a comprehensive range of programs and institutional functions to advance private land conservation in Chile.



**DAVID TECKLIN** is a Senior Advisor for the Pew Charitable Trusts' initiative in Chilean Patagonia, and works as a Research Associate at the Austral University's Center for Environmental Studies in Valdivia. He established the

World Wildlife Fund (WWF) Chile program and directed this from 2000-2007. His work in Chile has centered on temperate rainforests and coastal-marine conservation, including support for the creation and stewardship of public, private, and indigenous protected areas, community-based conservation, and constituency and coalition building, as well as strategies to reduce the environmental impacts of the salmon aquaculture and timber industries. He has contributed to numerous articles, technical reports, and books on conservation issues in Chile. He holds

a PhD in Geography from the University of Arizona, an MA from UC Berkeley and a BA from Swarthmore College.



**HENRY TEPPER** is a consultant who has spent over 25 years as a conservation leader in both the United States and abroad. Among his positions are serving as the President of Mass Audubon, as Chief Conservation Officer and

a Partner at Patagonia Sur, LLC, and working for fourteen years at The Nature Conservancy as the State Director in New Hampshire and then in New York State. Henry has worked for the past decade on efforts to advance private lands conservation in Chile. He has also participated in several initiatives at the Land Trust Alliance, including serving as a member of the independent Land Trust Accreditation Commission, and as a member of the National Land Trust Leadership Council. He lives with his family in Lincoln, Massachusetts, outside Boston.



**JAIME UBILLA** is a Partner and Director of the Conservation Practice at Ubilla & Cia. As such he provided legal advice to The Nature Conservancy for the Reserva Costera Valdiviana and various other conservation projects.

Jaime is also President and Founder of el Centro de Derecho de Conservación In Santiago. He has served as Special Advisor to the Conservation Agency of Chile (CONAF) for the national implementation of the Derecho Real de Conservación both for the public system of protected areas and for the climate change strategy of Chile. An international lawyer, Jaime has a J.D. from Universidad de Chile, an M.A. from Waseda University, Tokyo - Japan, and a PhD. from the University of Edinburgh, U.K. He wrote the Initial Proposal for the 'Conservation Property Right' as a new property right for the conservation of ecosystems and various intangibles (Ubilla, Jaime: Environmental Law Journal of Universidad de Chile, No1 of 2003). He has also served as advisor to the Environmental Commission of Chile (CONOMA) for the 'Report on Normative and Economic Instruments for the Conservation of Biodiversity' (2001-2); advisor to the Environmental Law Center (CDA) of the University of Chile (1997-2005); Lecturer of Law and Economics for Property Rights at the University Diego Portales (2003-2004); Advisor to the Senate of the Congress of the Republic of Chile (Constitutional and Environmental Commissions) for the modification and new drafting of clauses of the draft law on the 'Conservation Property Right' (2012-2016) and as a Legal Theory and Legal Sociology Researcher at the University of Edinburgh (2011-2015).



**ISABEL VALDÉS** is the founder and principal at Isabel Valdés Consulting. She brings over 25-years of hands-on Hispanic consumer and business insights to successfully target the fast changing and acculturating Hispanic

market with sound financial goals and viability. IVC provides strategic business development services to Fortune 100 and 1000, as well as non-profit organizations seeking to successfully target the U.S. cultural markets. For the past ten years, Isabel has been a member of PepsiCo/Frito-Lay's Latino Advisory Board, and was on the Advisory Board of Cricket Communications. She is also a member of the board of JUMA Ventures, and heads its Marketing Committee. She is on the boards of a number of nonprofit organizations including the San Francisco Symphony. Isabel is an active leader in the Hispanic community. She served two terms as a Trustee of the National Council of la Raza (NCLR) in Washington D.C., The Tomas Rivera Policy Institute in Los Angeles, and the Latino Community Foundation (LCF) in San Francisco. Isabel is presently a member of the Board of Directors of the Chile California Council, a bi-national governmental organization, and heads its Technology Committee, where she proposed and led the Marine Education and Research Program for Chile.



**DAN YORK** is the Vice President of The Wildlands Conservancy, California's largest non profit land owner. He manages the organization's 5 northern Preserves, overseeing major habitat restoration projects, organic agricul-

tural operations and public access improvements. Prior to his tenure at TWC, Dan had a 20-year career in the motion picture industry.

**MIGUEL ZAMORA** leads the Tax Practice Group at Noguera Larrain & Dulanto. He has vast experience advising both domestic and foreign companies and individuals in tax planning, international taxation and tax litigation. From 2011 to March 2014 he acted as Head of Tax Policy at the Finance Ministry. As such, he was an active participant in the discussions at Congress of the 2013 Tax Reform and in the discussions of several other bills related to tax matters, including the Investment Fund Law and the Electronic Invoice Law. Likewise, he was actively involved in the enforcement of FATCA in Chile. From 2000 to 2011 he was part of the Tax Department at Baker McKenzie (Santiago). Since 2010 he has been a Professor of Tax law at the Universidad del Desarrollo School of Law and he is currently also Professor of Tax Law at the LLM program of Universidad Católica School of Law. Mr. Zamora obtained his law degree at Pontificia Universidad Católica de Chile, School of Law (1998) and he has an LLM in Taxation from New York University (2006).

# *Thanks*

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